



# 広島ガス

## CSR Report 2015

Corporate Social Responsibility Report

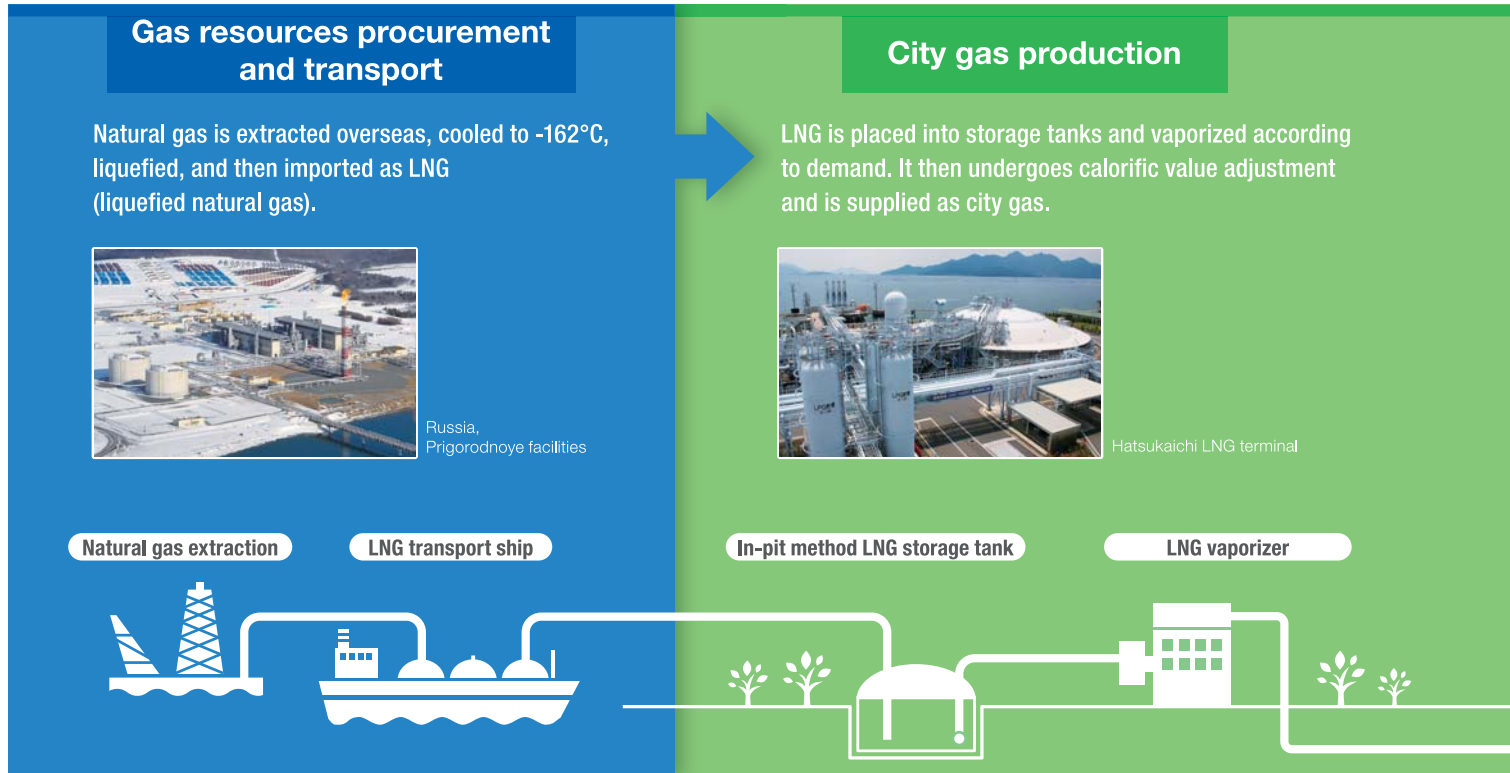
Digest

Working toward a sustainable society



# How is natural gas delivered to customers?

## City gas supply flowchart



## Service area and organization

Head office address: 2-7-1, Minamimachi, Minami-ku, Hiroshima  
TEL: 082-251-2151 (Switchboard)

Established: October 1909

Capital: 5,181 billion yen

Number of employees: 689

- Business field:
1. Gas business
  2. Sales of gas appliances
  3. Sales of liquefied natural gas

(As of March 31, 2015)



Hiroshima Gas head office

### Service area (6 cities and 4 towns in Hiroshima prefecture)

Cities: Hiroshima, Kure, Onomichi, Mihara, Hatsukaichi, Higashi-hiroshima  
Towns: Aki-gun Kaita-cho, Saka-cho, Fuchu-cho, Kumano-cho

Number of customers  
**409,000**

### Hiroshima district

Number of customers  
**343,000**



Hatsukaichi LNG terminal



Head office



Higashi-hiroshima plant



### Kure district

Number of customers  
**48,000**



Kure branch



## City gas supply

Gas is supplied to customers through 5,042 km of underground piping (distribution pipes of different sizes).



Gas pipe bridges

### Spherical gas holder



## Delivery to customers

The gas that we supply can be used in a variety of applications.



Factories, etc.



Hotels, buildings, schools, etc.



Kitchens, hot water supply, etc.

### Industrial use



### Commercial use



### Residential use



Natural gas is an environmentally friendly type of energy!



Energy plays an important part in all of our lives.



## Hiroshima prefecture



Bingo plant

### Wholesale supply (Hiroshima Gas)

Wholesale supply utilizing equipment from Setouchi Pipeline Co., Ltd., a consolidated subsidiary



Mizushima station (Setouchi Pipeline Co., Ltd.)



Mizushima LNG terminal (Mizushima LNG Co., Ltd.)

## Okayama prefecture

Mizushima LNG terminal  
Mizushima station

Fukuyama Gas Co., Ltd.

### Onomichi/Mihara district

Number of customers  
**18,000**



Onomichi branch

### Legend

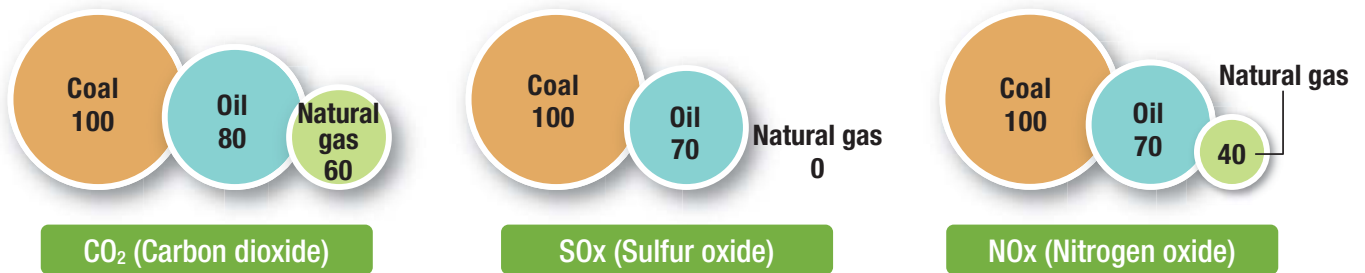
Service area (Hiroshima district)		Gas holder	
Service area (Kure district)		Gas production plant	
Service area (Onomichi/Mihara district)		Head office/Branch Office/Sales office	
Main distribution line (Hiroshima Gas)		Proposed pipeline	
		Pipeline (Setouchi Pipeline)	

# What type of energy is environmentally friendly natural gas?

## Characteristics of Natural Gas

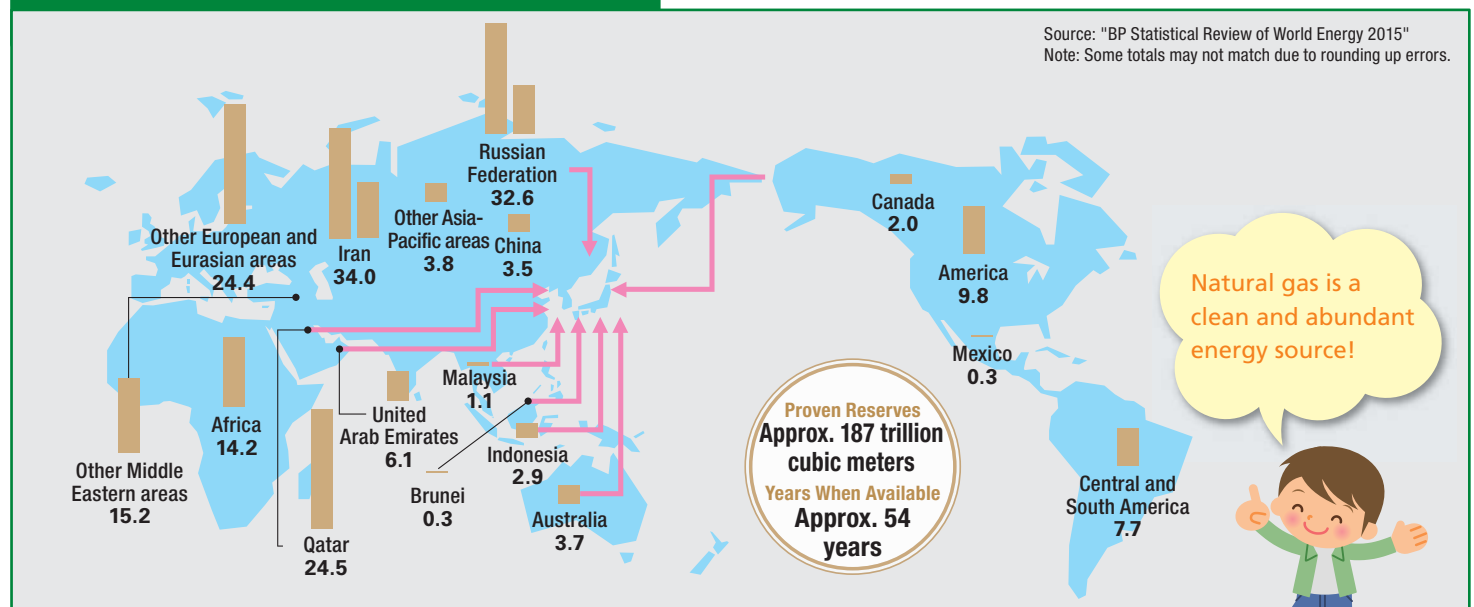
Natural gas is a type of fossil fuel that was created when ancient flora and fauna was buried underground for many thousands of years. It is mainly composed of methane which has a small amount of carbon. This means that it is a relatively clean form of energy that emits only a small amount of CO<sub>2</sub> or other pollutants during combustion. Unlike oil which is mainly concentrated in the Middle East, natural gas is distributed all around the world and has excellent supply stability.

■ **Environmental impact of natural gas** A comparison of emissions during combustion. Coal has been given a reference value of 100.



Source: "Energy White Paper 2013", Agency for Natural Resources and Energy

## Natural Gas Proven Reserves (Unit: Trillions of cubic meters)



Natural gas is a clean and abundant energy source!



## Supply Stability

Natural gas is abundant around the world. We import LNG (liquefied natural gas) extracted, refined, and liquefied in areas such as Indonesia and Russia (Sakhalin), and receive it at our Hatsuokaichi LNG terminal. With the improvement of mining technology in recent years, unconventional natural gas sources that have traditionally been difficult to extract such as shale gas, coal bed methane, and tight sand gas are now able to be produced and stable supply is expected.

In addition, there are methane hydrate deposits in the coastal waters of Japan equivalent to around 100 years worth of Japan's annual consumption amount. Government-led initiatives for development of these resources are currently being carried out.

## Composition of City Gas

We use liquefied natural gas to produce city gas which is delivered to customers through the gas piping network.

### Characteristics of City Gas

Composition and content (Natural gas service area)

Components		Composition
Name	Chemical formula	% (By volume)
Methane	CH <sub>4</sub>	91
Ethane	C <sub>2</sub> H <sub>6</sub>	5
Propane	C <sub>3</sub> H <sub>8</sub>	2
Butane	C <sub>4</sub> H <sub>10</sub>	2

Note: Gas composition shows a representative value.

Gas type	13A
Standard calorific value	45MJ/m <sup>3</sup>
Specific gravity (Air = 1)	0.638
CO <sub>2</sub> emission coefficient	2.29kg-CO <sub>2</sub> /m <sup>3</sup>

# What activities is Hiroshima Gas actively involved in?

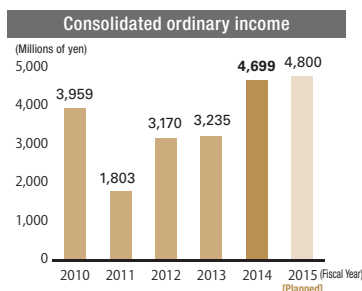
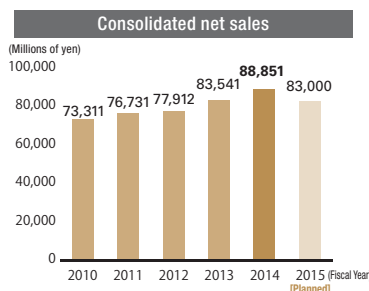
## Management field Delivering safe, stable, and clean natural gas

### Company performance information

Five consecutive years of revenue growth, and three consecutive years of recurring profits

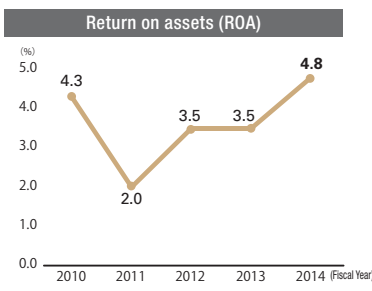
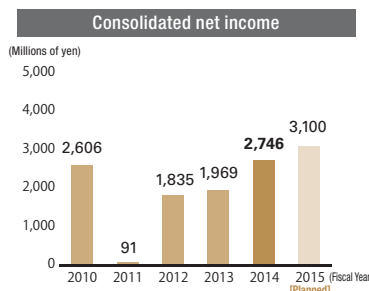
Due to an increase in the unit sales price based on the gas cost adjustment system, sales in FY2014 totaled 88,851 million yen. This is an increase of 5,309 million yen when compared with the previous fiscal year.

In regard to profits, ordinary income were 4,699 million yen and net income was 2,746 million yen. When compared with the previous fiscal year, this was an increase of 1,464 million yen and 777 million yen respectively.



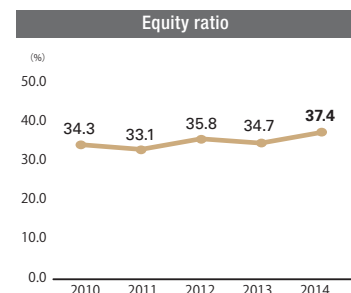
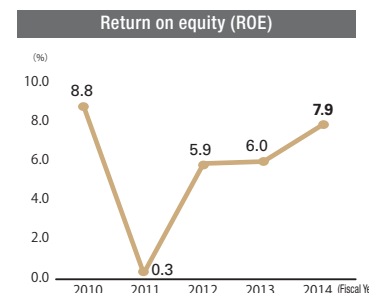
**88,851 million yen** (6.4% increase when compared with the previous fiscal year)

**4,699 million yen** (45.3% increase when compared with the previous fiscal year)



**2,746 million yen** (39.5% increase when compared with the previous fiscal year)

Return on assets =  $\frac{\text{Ordinary income}}{\text{Average total assets}} \times 100$  (ROA)



Return on equity =  $\frac{\text{Net income}}{\text{Average equity capital}} \times 100$  (ROE)

Equity ratio =  $\frac{\text{Equity capital}}{\text{Total assets}} \times 100$

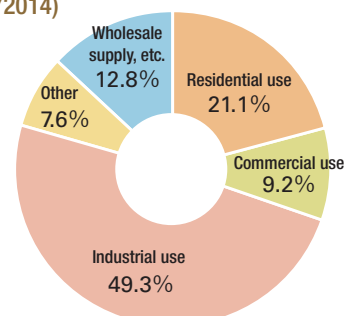
### Gas sales trends and average growth rate

(Unit: Thousands of cubic meters, 45MJ/m<sup>3</sup> conversion)

	FY2010	FY2011	FY2012	FY2013	FY2014	Average growth rate
Residential use	108,191	107,654	105,486	103,130	103,866	△1.0%
Commercial use	51,777	49,303	48,244	47,728	45,389	△3.2%
Industrial use	275,352	273,683	262,078	258,695	242,213	△3.2%
Other	39,326	37,883	37,857	38,890	37,264	△1.3%
Total	474,648	468,525	453,666	448,445	428,733	△2.5%
Wholesale supply, etc.	54,799	55,628	60,142	61,292	62,918	3.5%
Grand total	529,448	524,153	513,808	509,737	491,651	△1.8%

Note: Sales volume figures are rounded down to the nearest thousand cubic meters. This may cause small discrepancies in the grand total value.

### Breakdown of gas sales (FY2014)



### Employee fields of expertise

A comprehensive system has been put into place to ensure that gas is used in a safe and secure manner.



### Production field

City gas is produced at the Hatsukaichi LNG terminal, the Bingo plant, and the Higashi-hiroshima plant. Liquefied natural gas reception and the entire gas production process at these locations are tightly controlled via the central control room.

By carrying out daily equipment inspection, periodic maintenance and emergency response drills, we have achieved a system that can safely and efficiently produce city gas.



Central control room



Equipment inspection

### Supply and distribution field

In order to safely and reliably supply customers with city gas produced in our factory, our central monitoring control room constantly monitors the gas pressure and supply state.

To ensure adequate response in an emergency situation, we have established a system that allows quick 24-hour response and dispatch even during night hours and holidays.



Central monitoring control room



Security center



Gas piping work

### Business field

We have established a system to allow more customers to safely and reliably use environmentally friendly natural gas.



Meetings with developers



Fuel cell maintenance

# Environmental field

## Actively working toward the expansion of clean natural gas

### Promotion of high-efficiency natural gas applications

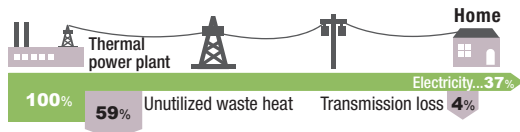
Rather than simply generating heat, natural gas can be used in gas cogeneration systems, highly efficient gas equipment, and natural gas vehicles. It can be used in a wide range of applications such as power generation, air conditioning and automobiles.

#### Utilization rate of energy supplied to the home

Generating power at the home eliminates transmission losses and the resultant heat can be utilized for heating water. This provides an energy utilization efficiency of approximately 85.7% (power generation: 35.2%, heat utilization: 50.5%).

#### Conventional power generation systems

[Primary energy (Coal, oil, natural gas, etc.)]

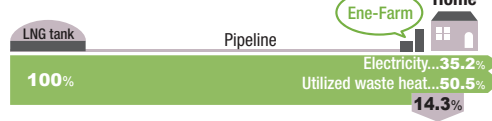


#### Energy Utilization Efficiency



#### Home power generation

[Primary energy (Natural gas)]



#### Energy Utilization Efficiency



\*Note: Calculated based on HHV (Higher Heating Value) criteria. \*Source: Act on the Rational Use of Energy

### Residential use

While working to spread the use of natural gas, we are creating initiatives that can further conserve energy and reduce CO<sub>2</sub> to improve the standard of living for all people. These initiatives include promoting the full utilization of energy, promoting multi-energy systems to meet the needs of customers, and using natural gas to compensate for fluctuations in the output of renewable energy sources such as solar power.

#### The spread of highly efficient household equipment

— Gas — Electric power — Hot water

#### Double power generation "The evolution from energy-efficient houses to energy-creating houses"

Solar power generation systems harness light from the sun. Although such systems are good for the environment, there is the inherent problem of instability due to non-operation at night and reduced output during bad weather. Therefore, when combined with the Ene-Farm, this double power generation system can make up for the inherent weaknesses of solar power, creating a house that is able to generate its own electricity.

#### HEMS (Home Energy Management System)

HEMS allows visualization of energy use in the home. It carries out control to optimize creation, storage, and usage of energy to realize the goal of having a comfortable and environmentally friendly "smart house".

#### Cooking rice on a gas stove

Cooking rice on a gas stove top reduces power consumption, speeds up the cooking process, and allows you to enjoy delicious rice, freshly cooked for each individual meal.

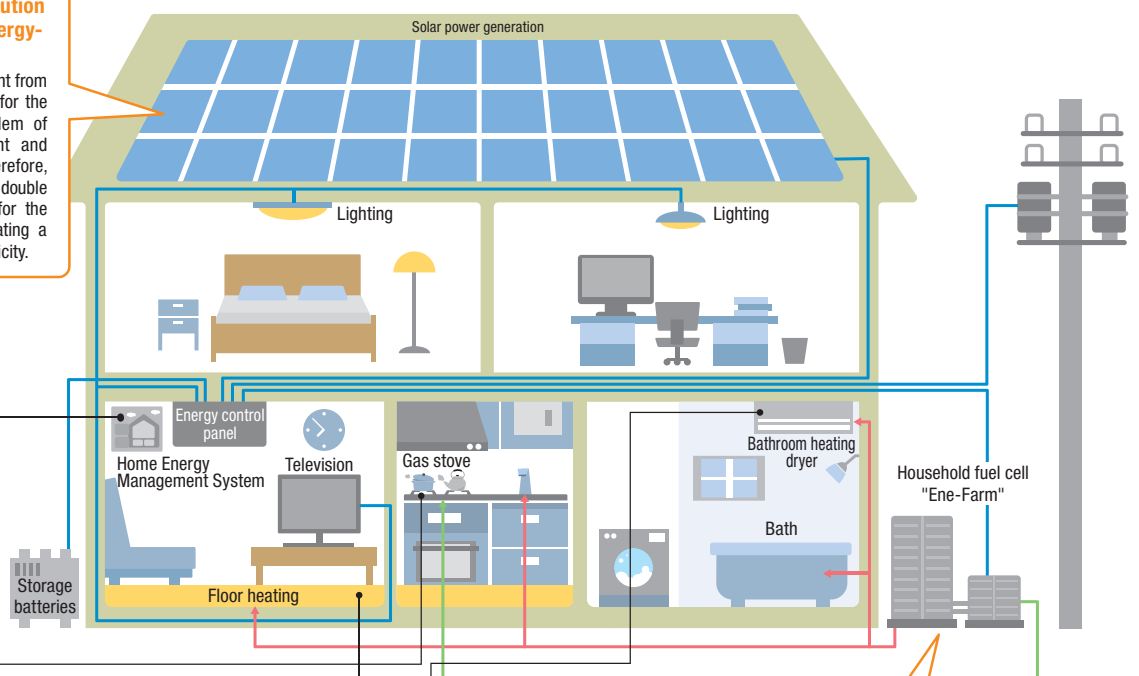
#### High efficiency water heater "Eco-Jozu" (Cumulative sales of 27,254 units)

This highly efficient water heater uses condensing technology to take advantage of waste heat in order to raise thermal efficiency from 80% to 95%.

High efficiency water heater "Eco-Jozu"



#### Proposal for an environmentally friendly futuristic "Smart energy house"



#### Gas hot water underfloor heating and bathroom heating dryers

This system circulates hot water for heating and clothes drying. As it uses a very small amount of electricity, it can significantly reduce peak power usage.

#### Household fuel cell "Ene-Farm"



Made by company "P"



Made by company "T"

#### Household fuel cell "Ene-Farm" (Cumulative sales of 805 units)

An "Ene-Farm" is a device that reacts hydrogen extracted from natural gas with oxygen in the air to generate electricity. The heat from this chemical reaction is then utilized to make hot water. When compared with conventional systems, this cutting-edge power generation and water heating system is able to reduce annual CO<sub>2</sub> emissions by around 1.2t.



## Industrial use

Around 50% of our natural gas sales are for industrial customers. The transition from oil-based fuel to natural gas enables a 25% reduction in CO<sub>2</sub> emissions.

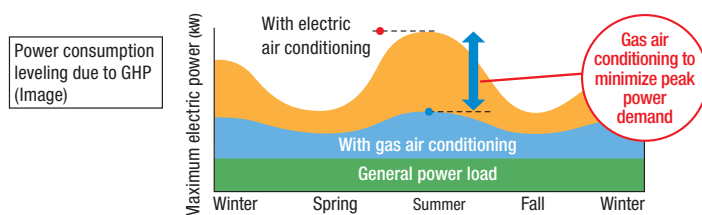


Gas industrial furnace

## Commercial use

### ● Promotion of gas heat pumps (GHP) and gas natural chillers

Gas heat pumps and gas natural chillers for gas-powered air conditioning systems can help save power. This has a big impact in cutting summer and winter peak power demand.



### ● Natural gas vehicles for city driving



Natural gas truck



Natural gas bus



Gas heat pump (GHP)



Gas natural chiller

# Social field We cherish the connections with our community.

## Relationship with local communities

### ▶ Commitment to the next generation of education

We teach children the characteristics of natural gas and the importance of the environment in a fun and easy to understand manner.



There are a large variety of programs!



Science show

### Excursion classes for kids

- ◎ Science show  
For elementary and junior high school students
- ◎ Technical research institute science experiment lessons  
For elementary, junior and senior high school students
- ◎ Eco-cooking\* classes  
For elementary and junior high school students
- ◎ Fire safety classes  
For elementary school students
- ◎ Tasting classes  
For kindergarten and elementary school students

Note: "Eco-cooking" is a registered trademark of Tokyo Gas Co., Ltd.

### ▶ Promotion of arts, culture, community, and sports

We have a strong relationship with the city of Hiroshima and conduct a wide range of social contribution activities.

We are striving to realize a sustainable society.



#### ● Holding the 28th Hiroshima symphony orchestra concert



Concert stage

#### ● Participating in the Hiroshima flower festival



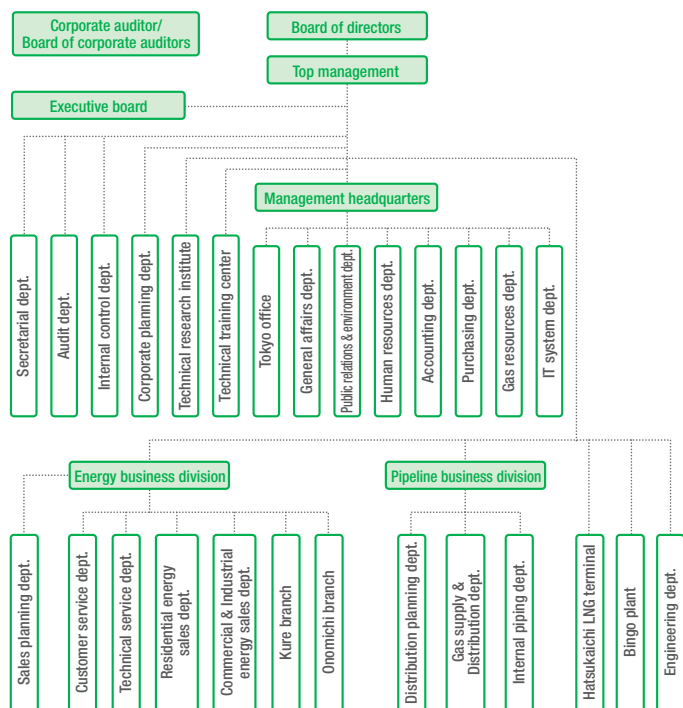
Hiroshima flower festival "Gasland" booth

## Management philosophy

## Aiming to be a company that earns the trust of society

### Hiroshima Gas organizational chart

(As of April 1, 2015)



### Regional service representatives

#### Gas shop

Gas shop business hours: 9am to 7pm (Monday to Saturday)

\* The Mihara shop is closed on Saturday.

<b>1</b> Fuchu Gas Shop	3-4-26, Hamada, Fuchu-cho, Aki-gun TEL: 082-282-3359
<b>2</b> Ujina Gas Shop	2-12-19, Ujinakanda, Minami-ku, Hiroshima TEL: 082-253-1261
<b>3</b> Itsukaichi Gas Shop	2-7-43, Kairoen, Saeki-ku, Hiroshima TEL: 082-922-3670
<b>4</b> Furue Gas Shop	6-4, Furueshimachi, Nishi-ku, Hiroshima TEL: 082-272-0050
<b>5</b> Takanobashi Gas Shop	5-10-19, Otemachi, Naka-ku, Hiroshima TEL: 082-243-7520
<b>6</b> Hakushima Gas Shop	17-17, Higashi-hakushima-cho, Naka-ku, Hiroshima TEL: 082-228-1000
<b>7</b> Gion Gas Shop	5-13-1, Nishihara, Asaminami-ku, Hiroshima TEL: 082-850-3505
<b>8</b> Koyo Gas Shop	1-3-10, Ochiaminami, Asakita-ku, Hiroshima TEL: 082-842-4433
<b>9</b> Kure Gas Shop	1-6-16, Chuo, Kure TEL: 0823-23-5050
<b>10</b> Onomichi Gas Shop	3-2, Tenma-cho, Onomichi TEL: 0848-22-4378
<b>11</b> Mihara Gas Shop*	2-7-5, Shiromachi, Mihara TEL: 0848-62-7108
<b>12</b> Kabe Gas Shop	9-13-7, Kameyama, Asakita-ku, Hiroshima TEL: 082-814-3322
<b>13</b> Saijo Gas Shop	225-1, Shimominaga, Saijo-cho, Higashi-hiroshima TEL: 082-420-6770
<b>14</b> Aki Gas Shop	3-1-14, Funakoshiminami, Aki-ku, Hiroshima TEL: 082-821-1055

### Showroom

Experience the latest gas equipment and a warm living provided by gas.

#### Examples of exhibition equipment

- Household fuel cell "Ene-Farm" ● Household cogeneration "Eco-will"
- Floor heating and bathroom heater comparison rooms ● Mist sauna experience room
- Try it! Kitchen activities (Kitchen comparison) ● Solar power generation

#### Gastopia Center



[Contact] 1-30, Minamitakeya-cho, Naka-ku, Hiroshima  
TEL: 082-240-8888

#### Gastopia Itsukaichi



[Contact] 2-7-43, Kairoen, Saeki-ku, Hiroshima  
TEL: 082-923-5678

#### Gastopia Gion



[Contact] 5-13-1, Nishihara, Asaminami-ku, Hiroshima  
TEL: 082-850-3506

#### Gastopia Kure



[Contact] 1-6-16, Chuo, Kure  
TEL: 0823-22-1234

#### Gastopia Onomichi

[Contact] 3-2, Tenma-cho, Onomichi  
TEL: 0848-22-2104

#### Gastopia Aki

[Contact] 3-1-14, Funakoshiminami, Aki-ku, Hiroshima  
TEL: 082-821-1130

### Overview of main subsidiaries

(As of March 31, 2015)

#### HIROSHIMA GAS PROPANE Co., Ltd.

Capital: 300 million yen Established: March 1969  
Sales: 12,522 million yen Number of employees: 91

#### HIROSHIMA GAS TECHNO-SERVICE Co., Ltd.

Capital: 80 million yen Established: June 1998  
Sales: 9,592 million yen Number of employees: 195

#### HIROSHIMA GAS MATE Co., Ltd.

Capital: 20 million yen Established: April 1975  
Sales: 1,074 million yen Number of employees: 157

#### RUNET Co., Ltd.

Capital: 30 million yen Established: October 2000  
Sales: 454 million yen Number of employees: 8

#### BE-SMILE Co., Ltd.

Capital: 50 million yen Established: June 2001  
Sales: 209 million yen Number of employees: 44

#### SETOUCHI PIPELINE Co., Ltd.

Capital: 150 million yen Established: May 2003  
Sales: 1,177 million yen Number of employees: 8

Published

HIROSHIMA GAS Co., Ltd.

2-7-1, Minamimachi, Minami-ku, Hiroshima, 734-8555

Public Relations & Environment Department: 082-252-3154 (Direct line)

Hiroshima Gas Website

<http://www.hiroshima-gas.co.jp/>